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Lela P. Love & Glen Parker, editors



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# So Your Client Wants to Buy a Business: What Every Transaction Lawyer Should Know



VP



**Format:** Webinar

**Date:** August 23, 2017

**Time:** 1:00 PM - 2:30 PM ET

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**Credits:** 1.50 General CLE Credit Hours

**Panelist(s):** Biff Godfrey  
Keith Rosten  
Zac Padgett

**Moderator(s):** Karen L Brady

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Advising clients who are interested in buying a business involves a lot of due diligence for both parties. Preparation and planning includes, but is not limited to, valuing the business and drafting an acquisition agreement for the terms of sale. This webinar will outline tips of the trade that can serve as a refresher to the seasoned attorney or a go-to guide for the novice practitioner.

Join our faculty as they discuss:

- Lawyer's role in due diligence
- Drafting a formal purchase agreement
- Asset vs. stock purchases, mergers, & tax-free reorganizations
- Closing checklists basics

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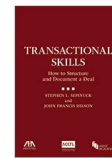
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